Before the State of Colorado Division of Insurance

In the matter of:	()
The Lincoln National Life Insurance Compar) 1y)
Of Fort Wayne, Indiana)
1300 S. Clinton St.)
Fort Wayne, IN 46802)
)

CONSENT ORDER

THIS CAUSE came on for consideration and final agency action by the Colorado Division of Insurance (hereinafter "Division"). Upon consideration of the record, and being otherwise fully advised in the premises, the Insurance Commissioner of this state hereby finds:

- 1. The NAIC authorized the Indiana Department of Insurance, in consultation with other regulators, to act as primary negotiator in negotiations with The Lincoln National Life Insurance Company ("LNL"), seeking a proposed negotiated settlement of issues resulting from claims of race based pricing practices by LNL relating to the sale of ordinary insurance set forth in the Report on Examination dated January 20, 2004.
- 2. The alleged practices affected citizens of this state. LNL is licensed to transact insurance in this state. As affecting this state, The Division has jurisdiction over the subject matter of this proceeding and LNL.
- 3. A settlement has been presented to the Division, the terms of which are set forth in the Settlement Agreement and Order dated October 4, 2005, which has been executed by LNL and the Indiana Department of Insurance, in its capacity as primary negotiator which is attached hereto as Exhibit "A."

4. Upon review of the Settlement Agreement and Order, it is found that it is a fair and proper disposition of the matters addressed therein.

IT IS THEREFORE ORDERED:

The Settlement Agreement and Order dated October 4, 2005, Exhibit "A" hereto, is hereby approved, adopted and fully incorporated herein by reference. LNL shall immediately initiate compliance with all terms and conditions of the Settlement Agreement and Order as incorporated herein. All terms and conditions of the regulatory Settlement Agreement are hereby ORDERED.

DONE and ORDERED this day of October, 2005.

Erin Toll

Deputy Commissioner of Compliance

and Market Regulation

Colorado Division of Insurance